



# **Brand Guide**



# About Nature's Lab Paragraph

At Nature's Lab we believe consumers can achieve a better quality of life through proper diet, regular exercise and better nutrition. We are committed to bringing you the highest quality health supplements based on the most recent nutritional science. We pride ourselves on the quality and purity of our carefully formulated dietary supplements.

Our products are non-GMO, gluten free and contain no artificial colors or preservatives. The ingredients in each formula are carefully tested and reviewed using state-of-the-art technology to ensure safety and efficacy.



## Brand Personality - Target Audience



#### Diana, 45

"I am a Professor of English living in the suburbs of Denver with my husband and two youngest children"

"I appreciate straightforward, healthy solutions for my family's everyday needs"

"I enjoy building an engaged and healthy community both at home and in my classroom" **Education**: Master of English in Education **Family of Origin**: born and raised in Columbus Ohio, mother was also a teacher, father owned grocery stores, has four siblings and a large extended family. Learned to cook from her mother.

#### **Immediate Family:**

Ben, husband – a geologist Jenny, oldest daughter – 20 years old, attending ASU Alex, twin – 8 years old Ashley, twin – 8 years old Chuck and Bear, two golden retrievers – 4 and 6 years old

Household Income: \$210,000 Shopping Style: likes to go out shopping with the kids, shops at Costco, some online... wants high quality products but also values a good deal.

#### English Professor. Mother of three from Denver. Upper middle class. Enjoys reading and hiking in her spare time.



### Brand Personality About Diana

Favorite Brands: Coach, BMW, L-Occitaine

Media:

TV: Not a lot of TV

**Social Media:** has a Facebook and Pinterest account but is only on social media once a week

News: Reads the New York Times

Blogs: does not spend much time on blogs

**Books:** Biographies, classic literature, secretly loves romance novels

**Politics:** moderate liberal, family values, but does not engage that heavily in campaigns

Interests/Hobbies: taking her golden retrievers for walks, Wine and Painting with Ben, reading, hiking, Wednesday book club

"I enjoy building an engaged and healthy community both at home and in my classroom"

**Values:** on the board of her HOA, values building community in the neighborhood, concerned for family's health and wellbeing, values best quality and natural living

#### Needs:

Stay healthy for her career and family Continuous learning

Always seeking to be a better person

Control and discipline

### NATURE'S LAB PITCH (TO DIANA)

#### The Nature's Lab pitch (to Diana):

At Nature's Lab, we are committed to bringing you the highest quality health supplements based on the most recent nutritional science. Our non-GMO, gluten free products feature carefully sourced ingredients and are meticulously formulated by our team of experts in our US-based facility. We relentlessly test for quality and purity to ensure that we deliver potent and effective products you can trust, and for the right price. Take the guesswork out of your health regimen; at Nature's Lab, we stay up-to-date on the most recent nutritional science to bring you safe and effective supplements to support your healthy lifestyle. Ready to learn more? Reach out to our team of dedicated customer-service specialists to get started today.

#### **Brand Features to attract Diana:**

- High-quality, reliable
- Potency for the right Price
- Carefully sourced
- Supports a healthy lifestyle
- Excellent customer service
- Manufactured and formulated in the United States



## LOGOS

Primary Logo



Primary Logo – White For use on color background



Secondary Logo



## Fonts

Myriad Pro - For use everywhere

Abcdefghijklmnopqrstuvwxyz

!@#\$%^&\*()1234567890

Download Here: https://www.dropbox.com/sh/0pxjhb8md0pp4vn/AACniVU3INUdE391m7IPzqAha?dl=0

#### TRAJAN PRO BOLD – USED FOR LABELS AND BANNERS

Abcdefghijklmnopqrstuvwxyz

!@#\$%^&\*()1234567890

DOWNLOAD HERE:

<u>HTTPS://WWW.DROPBOX.COM/SH/A6R1H3VT6404GV9/AAAZ0LOAH4QG1S0V0J59WDZ</u> <u>2A?DL=0</u>

## Sale Graphic & Social Media Fonts

Minion Variable Concept (Regular) & Minion Variable Concept (Semibold) Abcdefghijklmnopqrstuvwxyz !@#\$%^&\*()1234567890

Gotham (Medium) & Gotham (Bold) Abcdefghijklmnopqrstuvwxyz !@#\$%^&\*()1234567890

Montserrat (Regular) **& Montserrat (Semibold)** 

Abcdefghijklmnopqrstuvwxyz !@#\$%^&\*()1234567890

Download all of them here: https://www.dropbox.com/sh/4izyx475tbieo90/AABpAnvz8vQjnyldK25I6BE9a?dl=0

# COLORS

Light Blue	Medium Bl
Hex #: 2b8dc6	Hex #: 006ab
CMKY Values:	CMYK Values
C:77 M:33 Y:4 K:0	C:100 M:52
RGB Values:	<b>RGB</b> Values:
R:43 G:141 B:198	R:0 G:170 B:

Blue	Lig
Sab1	Hex
Jes:	CM
52 Y:0 K:5	C:6
es:	RGE
B:225	R:9

Light Green	
Hex #: 62bb46	
CMYK Values:	
C:65 M:0 Y:100 K:0	
RGB Values:	
R:98 G:187 B:70	



#### Dark Green

Hex #: 008e3c CMYK Values: C:81 M:0 Y:100 K:25 RGB Values: R:0 G:142 B:60

#### **Dark Blue**

Hex #: 053347 CMKY Values: C:97 M:72 Y:49 K:46 RGB Values: R:5 G:51 B:71

#### Orange

Hex #: e27807 CMKY Values: C:9 M:63 Y:100 K:1 RGB Values: R:226 G:120 B:7

### Standard Label Layout Front Panel

- 1. Nature's Lab logo
- 2. Strength (if multiple ingredients, skip)
- 3. Line break
- 4. Health benefit(s)
- 5. Photo showing either the health benefit or the ingredient(s)
- 6. Quality logo(s) sit on bottom right corner of photo
- 7. Count and capsule type
- 8. Dietary Supplement



## FLAT LABEL EXAMPLE

Mushroom 7 is a superior blend of seven mushroom species grown organically. The mushrooms are specifically selected to complement each other in supporting general wellness.<sup>1</sup>

Mushroom 7 includes Reishi, Himematsutake, Maitake, Lion's Mane, Shiitake, Fu Ling, and Turkey Tail.

<sup>1</sup>These statements have not been evaluated by the FDA. This product is not intended to diagnose, treat, cure, or prevent any disease.

Warnings: Pregnant or lactating women and people with known medical conditions and/or taking drugs should consult with a qualified healthcare practitioner prior to taking dietary supplements.



Manufactured for Nature's Lab 6980 W. Warm Springs Road Suite 100 Las Vegas, NV 89113 1-888-793-0351 NaturesLab.com [Certified Organic by QA]







180 EASY-TO-SWALLOW VEGETARIAN CAPSULES DIETARY SUPPLEMENT Suggested Use: As a dietary supplement, take 2 capsules with meal or as directed by a qualified healthcare practitioner.

#### Supplement Facts Serving Size: 2 Capsules Servings Per Container: 90 Amount Per Serving % DV Organic Mushroom 7 Blend 1500 mg \* Organic Reishi (Ganoderma lucidum) - 321 mg Organic Himematsutake (Agaricus blazei) - 214 mg Organic Maitake (Grifola frondosa) - 214 mg Organic Lion's Mane (Hericium erinaceus) - 214 mg Organic Shiitake (Lentinula edodes) - 214 mg Organic Fu Ling (Wolfiporia cocos) - 214 mg Organic Turkey Tail (Coriolus versicolor) - 107 mg \*Daily Value (DV) not established

Other Ingredients: Pullulan (capsule) and organic rice hull concentrate.

Free of: Sugar, Salt, Dairy, Eggs, Peanuts, Tree Nuts, Fish, Shellfish, Yeast, Wheat, Soy, Gluten, Titanium Dioxide, Artificial Colors and Flavors.

Do not use if seal is broken. Keep out of reach of children. Store in a cool, dry place.

Manufactured in a facility that also processes soy, milk, fish and shellfish.

NON GMO, GLUTEN FREE



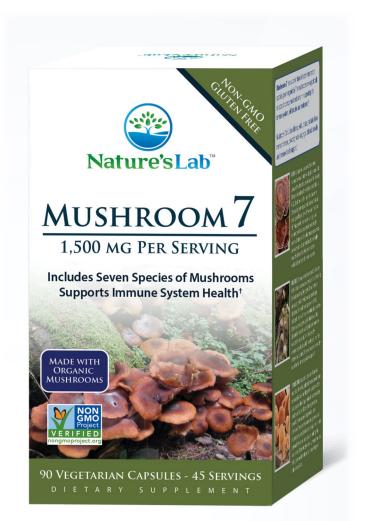
#### Left Panel:

- 1. Romance Copy
- 2. FDA Statement
- 3. Warning(s)
- 4. SKU and UPC
- 5. Manufacturing info
- 6. Image of capsule and capsule type

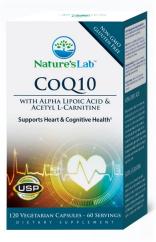
**Right Panel:** 

- 1. Suggested Use
- 2. Supplement Facts
- 3. Other Ingredients
- 4. Free of Statement
- 5. Do Not Use Statement
- 6. Manufactured in a facility statement
- 7. NON GMO, GLUTEN FREE
- 8. Revision number

## BOX PACKAGING STYLE











### With Love From Nevada Logos

**Primary Logo** 



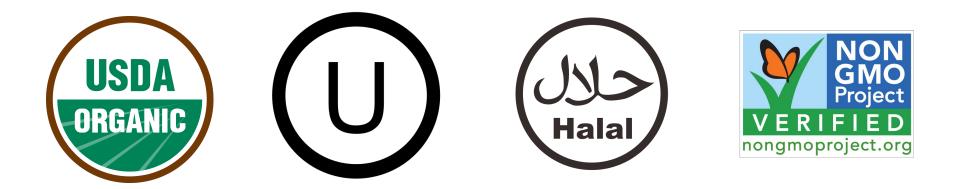
Primary Logo – White For use on color background



## MANUFACTURING STATEMENT

Manufactured in the USA with imported and US ingredients.

# CERTIFICATION LOGOS









# BRANDED INGREDIENT LOGOS

BIOPERINE













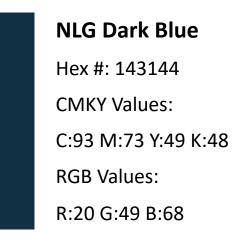
# Nature's Lab Gold

### LOGO

Primary Logo (for use on dark and light-colored backgrounds)



### COLORS



### Fonts

Montserrat (Black) Abcdefghijklmnopqrstuvwxyz !@#\$%^&\*()1234567890 Montserrat (Bold) Abcdefghijklmnopqrstuvwxyz !@#\$%^&\*()1234567890

Download all of them here: https://www.dropbox.com/sh/81ufe4vi6waftz4/AAAJzadYzBG2gBUMxfTETyQVa?dl=0